



GOALS	TARGETS	RESOURCES	SUPPORTERS	TACTICS
Goals are specific, measurable outcomes you want to achieve. 1. List the specific outcomes you hope to achieve 2. Identify smaller goals, as well; what would short-term and long-term success look like?	Primary Target: The person or people that have the power to give you what you want / achieve your goal(s). Secondary Target: The person or people that have influence over your primary target.	Current Resources: List the resources you currently have at your disposal to help you achieve your goal(s). (e.g. funding, skills of group members, connections to community orgs) What We Need: List the resources or actions you need to take in order to achieve your goals. (e.g. funding, sustained membership, messaging / communications plan, etc.)	Potential Supporters: Who is invested in this group or goal? Who might be an asset to help you achieve your goal(s)? (e.g. fellow planning committee members, volunteers, SD Pride, community orgs) Outreach to potential supporters: How will you shore up the support of these groups or individuals? (e.g. tabling, attending meetings)	Tactics are actions taken to move your target to give you what you want to achieve (your goal). Tactics should: be directed toward your primary or secondary target(s) be within the comfort zone of your group move you closer to reaching your goals





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