SAN DIEGO, LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE, INC.

FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021



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INDEPENDENT AUDITORS' REPORT

Board of Directors
San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc.
San Diego, California

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc. (the Organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc. as of December 31, 2021, and the changes of its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Report on Comparative Information

The financial statements of San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc. as of and for the year ended December 31, 2020, were audited by other auditors whose report, dated April 28, 2021, expressed an unmodified opinion on those financial statements. The summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it was derived.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc.'s ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures
 in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc.'s
 internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Pasadena, California April 28, 2023

SAN DIEGO, LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE, INC. STATEMENT OF FINANCIAL POSITION YEAR ENDED DECEMBER 31, 2021

		2020		
ASSETS				
Cash	\$	1,604,486	\$	916,258
Investments		427,917		413,009
Contributions Receivable, Net		192,212		15,228
Deposits and Prepaid Expenses		20,479		6,414
Property and Equipment, Net		993,608		969,248
Total Assets	\$	3,238,702	\$	2,320,157
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts Payable and Accrued Expenses	\$	71,329	\$	63,402
Deferred Revenue		54,342		38,270
Grant Advance		72,356		-
PPP Loan Payable		149,500		101,098
Mortgage Payable		430,577		473,982
Total Liabilities		778,104		676,752
NET ASSETS				
Without Donor Restrictions		2,284,883		1,535,151
With Donor Restrictions		175,715		108,254
Total Net Assets		2,460,598		1,643,405
Total Liabilities and Net Assets	\$	3,238,702	\$	2,320,157

SAN DIEGO, LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE, INC. STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2021

		thout Donor testrictions			Total 2021			Total 2020
REVENUE AND SUPPORT								
Revenue:								
Ticket Sales	\$	51,440	\$	-	\$	51,440	\$	30,486
Festival Booths		480		-		480		-
Merchandise		3,019		-		3,019		-
Interest		15,756		-		15,756		14,346
Miscellaneous		8,144		-		8,144		5,115
Public Support:								
Sponsorships		571,345		-		571,345		291,089
Contributions and Grants		1,124,536		168,050		1,292,586		382,586
In-Kind Contributions		173,179		-		173,179		453,159
PPP Loan Forgiveness		101,845		-		101,845		-
Net Assets Released from Purpose Restrictions		100,589		(100,589)				-
Total Revenue, Support, and Gains		2,150,333		67,461		2,217,794		1,176,781
Expense:								
Total Program		973,184		-		973,184		1,240,036
Management and General		351,287		-		351,287		318,347
Fundraising		76,130	_	_		76,130		51,753
Total Expenses		1,400,601		-		1,400,601		1,610,136
CHANGE IN NET ASSETS		749,732		67,461		817,193		(433,355)
Net Assets - Beginning of Year		1,535,151		108,254		1,643,405		2,076,760
NET ASSETS - END OF YEAR	\$	2,284,883	\$	175,715	\$	2,460,598	\$	1,643,405

SAN DIEGO, LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

		Program Services																							
	Pride Celebrati		Civic Engagement & Year Round Programming		Year Round		Year Round		Year Round		Year Round		Year Round				Year Round		Total Progam Services		Management & General		ndraising	Total 2021	Total 2020
Salaries	\$ 224,		245,491	\$	469,940	\$	168,337	\$	63,126	\$ 701,403	\$ 721,385														
Payroll Taxes	19,:		21,099		40,390		14,468		5,426	60,284	63,284														
Employee Benefits		920	18,506		35,426		12,690		4,759	52,875	 46,079														
Subtotal	260,	660	285,096		545,756		195,495		73,311	814,562	830,748														
Program Expenses	93,	990	70,110		164,100		3,840		_	167,940	146,235														
In-Kind Donations	173,	179	-		173,179		-		-	173,179	453,159														
Interest Expense		-	-		-		21,739		-	21,739	23,831														
Office		35	876		911		64,039		-	64,950	73,279														
Professional Services		-	-		-		24,786		-	24,786	22,018														
Insurance		-	-		-		11,820		-	11,820	11,073														
Community Outreach		-	919		919		_		-	919	6,302														
Volunteer Expenses	15,	354	2,913		18,767		140		-	18,907	4,825														
Depreciation Expense		-	-		-		19,323		-	19,323	14,587														
Miscellaneous	:	397	-		897		4,637		2,819	8,353	1,908														
Travel		505	1,900		2,405		1,014		-	3,419	5,484														
Membership and Dues		-	-		-		4,454		-	4,454	2,042														
Grants and Allocations			66,250		66,250					66,250	14,645														
Total Expenses	\$ 545,	120 \$	428,064	\$	973,184	\$	351,287	\$	76,130	\$ 1,400,601	\$ 1,610,136														

SAN DIEGO, LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE, INC. STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2021

	2021			2020
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in Net Assets	\$	817,193	\$	(433,355)
Adjustments to Reconcile Change in Net Assets to Net Cash				
Provided (Used) by Operating Activities:				
Depreciation and Amortization		19,323		14,587
PPP Loan Forgiveness		(101,098)		-
Changes in Operating Assets and Liabilities:				
Contributions Receivable, Net		(176,984)		174,615
Deposits and Other Assets		(14,065)		24,033
Accounts Payable and Accrued Expenses		7,927		(11,236)
Grant Advance		72,356		-
Deferred Revenue		16,072		1,744
Deposit Payable		-		(147)
Net Cash Provided (Used) By Operating Activities		640,724		(229,759)
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest reinvestment		(14,908)		(13,400)
Proceeds from Sales of Investments		-		204,800
Purchases of Property and Equipment		(43,683)		(22,287)
Net Cash Provided (Used) By Investing Activities		(58,591)		169,113
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceed from Paycheck Protection Program		149,500		101,098
Payments on Mortgage Payable		(43,405)		(41,314)
Net Cash Provided By Financing Activities		106,095		59,784
NET CHANGE IN CASH		688,228		(862)
Cash - Beginning of Year		916,258		917,120
CASH - END OF YEAR	\$	1,604,486	\$	916,258

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2020)

NOTE 1 ORGANIZATION

San Diego, Lesbian, Gay, Bisexual, Transgender Pride, Inc. (the Organization or "Pride") California nonprofit corporation.

Pride coordinates and presents annual Pride celebration events including a parade, festival, and rally in San Diego, California, as well as year-round programming and events. The rally promotes civil rights for the LGBTQ community while the parade and festival are educational, cultural, and social events highlighting support for the LGBTQ community, promoting the exchange of ideas, and providing community members with direct access to services and care.

In addition to the annual festivities - a full week that has grown from a small grassroots march for equal rights into the largest civic event in the region - Pride has donated over \$2.5 million dollars to LGBTQ-serving nonprofits through community grants and runs multiple year-round education, advocacy, and community service programs. Pride's programs focus on LGBTQ youth, communities of color, people with disabilities, lesbians, and military members and veterans. Over 42 volunteer-led projects benefiting LGBTQ San Diegans take place throughout of the year including: the annual Youth Leadership Academy, Orgullo Sin Fronteras (Binational LGBTQ Conference), She Fest, the #MeTooLGBT Summit, Pride World Forum, the Pride Youth Marching band, trainings, and various intersectional identity coalition meetings, such as the LatinX or APIMEDA coalitions.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Statement Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting to conform to generally accepted accounting principles in the United States of America (U.S. GAAP) as applicable to nonprofit entities. Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein have been classified and are reported as follows:

Net Assets Without Donor Restrictions – Net assets without donor restrictions are resources available to support operations.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions that are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2020)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Gains and losses on other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law.

Ticket Sales

Ticket revenue is recognized over the period of the related performance, festival and parade. Payments for ticket sales for related events that occur subsequent to year-end are shown as deferred revenue.

Contributions

Contributions, including unconditional promises to give, are recognized as revenue in the period received and reported in their appropriate net asset group, subject to the existence or absence of donor-imposed stipulations. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at a risk-adjusted rate applicable to the years in which the promises are received. At December 31, 2021, future collections of contributions receivable are expected to be collected within one year.

Conditional promises, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. In 2021, the Organization received a conditional grant from the Small Business Administration (SBA) in the amount of \$813,184. During the year ended December 31, 2021, the Organization had met the conditions by incurred eligible expenditures and recognized grant revenue of \$740,828. As of December 31, 2021, \$72,356 remains as conditional grant and presented as grant advance liability in the accompanying statement of financial position.

In-Kind Contribution

Gifts-in-kind are contributions of noncash assets that can be used by the Organization. During the years ended December 31, 2021 and 2020, the Organization received sponsorship package, such as goods or services, which are received at fair value. The Organization recognized the in-kind contribution revenue in the period in which the contribution is received.

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2020)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements

The Fair Value Standards (ASC 820-10) establish a hierarchal disclosure framework which prioritizes and ranks the level of market price observability used in measuring fair value. This hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three levels:

Level 1 – Quoted prices are available in active market for identical assets or liabilities as of the reporting date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, the Organization can develop inputs using the best information available in the circumstances.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Investments

Investments consist of certificates of deposits which are at fair value approximate cost, and are considered to be Level 2 assets under ASC 820, hierarchal disclosure framework.

Property and Equipment

Property and equipment purchased are recorded at cost, or, if donated, at their fair market value at the date of donation. The Organization capitalizes property purchases of \$10,000 or more. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Building and Building Improvements 31 to 40 years Furniture and Equipment 3 to 10 years

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses requiring allocation are allocated on the basis of estimates of time and effort, and employee headcount.

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2020)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Credit Concentration

Financial instruments that potentially subject the Organization to concentration of credit risk is cash. The Organization's cash is held by recognized financial institutions and is insured by the Federal Deposit Insurance Corporation (FDIC) up to statutory limits.

Income Taxes

The Organization has been granted exemption from income tax under Sections 501(c)(3) of the Internal Revenue Code and 23701(d) of the California Revenue and Taxation Code. GAAP provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes all of the positions taken by the Organization are more likely than not to be sustained upon examination.

Subsequent Events

The Organization has evaluated subsequent events through April 28, 2023, the date on which the financial statements were available to be issued. There were no subsequent events that would require adjustments or disclosures in these financial statements.

New Accounting Pronouncement

FASB ASU 2020-07, Not-for-Profits Entities (Topic 958) Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets requires that a nonprofit entity 1) present contributed nonfinancial assets as a separate line item in the statement of activities; and 2) enhanced disclosures, including a disaggregation of the amount of contributed nonfinancial assets by category, and additional qualitative information. ASU 2016-02 is effective for fiscal year beginning after June 15, 2021. Management will be evaluating the effects of this new standard.

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)*. This update increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. ASU 2016-02 is effective for fiscal year beginning after December 15, 2021. Management will be evaluating the effects of this new standard.

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2020)

NOTE 3 LIQUIDITY AND AVILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	 2021	 2021
Cash	\$ 1,604,486	\$ 916,258
Investments	427,917	413,009
Contributions Receivable	192,212	15,228
Less: Donor Purpose-Restricted Net Assets	 (175,715)	 (108,254)
Total	\$ 2,048,900	\$ 1,236,241

The Organization prepares a budget each year based on prior year transactions and expected future transactions, and meet once a month to review the Organization's liquidity position.

NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2021 consisted of the following:

	2021	2020
Building and Land	\$ 1,053,461	\$ 1,043,106
Furniture and Equipment	104,809	94,069
Building Improvements	60,421	37,833
Total	1,218,691	1,175,008
Less: Accumulated Depreciation	(225,083)	(205,760)
Total Property and Equipment, Net	\$ 993,608	\$ 969,248

NOTE 5 LOANS PAYABLE

Paycheck Protection Program

In May 2020, the Organization obtained a loan in the amount of \$101,098 to fund payroll through the Paycheck Protection Program (PPP) administrated by the SBA which is part of the Coronavirus Aid Relief and Economic Security Act. The Loan bears interest at a fixed rate of 1.0% per annum, with the first six months of interest deferred, has a term of two years, and is unsecured and guaranteed by the SBA. The full amount of the loan was forgiven in April 2021.

In March 2021, the Organization obtained a second PPP loan in the amount of \$149,500 to fund payroll. The Loan bears interest at a fixed rate of 1.0% per annum, with the first six months of interest deferred, has a term of two years, and is unsecured and guaranteed by the SBA. The full amount of the loan was forgiven in April 2022.

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2020)

NOTE 5 LOANS PAYABLE (CONTINUED)

The SBA may review funding eligibility and usage of funds for compliance with program requirements based on dollar thresholds and other factors. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any review will not have a material adverse impact on the Organization's financial position.

Mortgage Payable

In September 2009, the Organization purchased a building in the amount of \$1,030,000 to be used as its primary location. The Organization made a cash down payment of \$275,000 and entered into a mortgage payable arrangement with a Bank for \$755,000. In December 2014, this mortgage loan was refinanced in the amount of \$696,112. The terms of the current mortgage payable is interest at 4.72% per annum, monthly payments of \$5,429 until December 15, 2029. The mortgage loan is secured by building.

At December 31, 2021, future principal payments is as follows:

Year Ending December 31,	 <u>Amount</u>
2022	\$ 45,803
2023	48,013
2024	50,329
2025	52,756
2026	55,301
Thereafter	 178,375
Total	\$ 430,577

NOTE 6 NET ASSETS WITH DONOR RESTRICTIONS

During the year ended December 31, 2021, the activities of net assets with donor restrictions is as follows:

		December 31, 2020		- ,		Addition		Addition Re		Release	Dec	ember 31, 2021
Accessibility	\$	6,332	\$	23,165	\$	(15,894)	\$	13,603				
Art of Pride		-		1,490		(446)		1,044				
Binational		3,302		-		-		3,302				
Capital Campaign		5,000		-		-		5,000				
LATINX		3,821		2,930		(2,910)		3,841				
Me Too		3,080		-		-		3,080				
Military		3,096		170		(1,162)		2,104				
QAPIMEDA		4,037		11,712		(1,603)		14,146				
She-Fest		11,868		38,464		(5,338)		44,994				
Trans Scholarship		2,487		43,430		(21,108)		24,809				
Youth		65,231		43,439		(48,878)		59,792				
Voter Engagement		_		3,250		(3,250)		-				
	\$	108,254	\$	168,050	\$	(100,589)	\$	175,715				

