

<u>Deadline for Executed Contracts:</u> Friday, May 17th, 2024 For more information on sponsorship, please contact:

San Diego Pride is a registered 501(c)(3) nonprofit. EIN: 33-0619449

sponsor@sdpride.org







"A different kind of Pride"

San Diego Pride's mission to foster pride, equity, and respect for LGBTQ communities locally, nationally, and globally goes beyond our Parade and Festival. This commitment traces back to San Diego's inaugural Pride march in 1974 and has remained steadfast ever since.

Our organization's impact in hosting the largest annual civic event in the county takes a village of dedicated community builders. Annually, we rely on the <u>leadership of more than 1.000 volunteers</u> to create our festival, parade, and year-round programming with deep intentionality, centering those who have been historically excluded in creating visibility, connections, and meaningful celebrations.

As a registered 501(c)(3) nonprofit, our annual Parade and Festival stand as our largest fundraisers of the year, allowing our year-round programs to thrive, our staff and volunteers to continue critical work in coalition-building, advocacy, education, and leadership development, and empowering us as the most philanthropic Pride organization in the world.

We invite you to be a part of our movement by sponsoring our annual festivities and year-round programming. Please do not hesitate to reach out to learn more about San Diego Pride's impact as a "different kind of Pride" rooted in arts, advocacy, and community and to inquire how you, too, can join in advancing pride year-round.

With Pride, San Diego Pride Philanthropy team



Festival Presenting Sponsor

\$150,000 - Sole Sponsorship • \$100,000 - Shared Sponsorship

| Ī | Sole | Shared |
|---|-----------------------------------|----------------------------------|
| Ī | Festival Tickets • (100) 2-day GA | Festival Tickets • (50) 2-day GA |

On-site Festival Recognition

• (50) 2-day VIP

- Logo on ALL Entrance and Exit trusses to festival
- (2) 15-30 second videos on Stonewall Stage
- (Optional) up to 10x30ft complimentary booth space with premium placement

On-site Festival Recognition

• (25) 2-day VIP

- Shared logo on ALL Entrance and Exit trusses to festival
- (1) 15-30 second video on Stonewall Stage
- (Optional) up to 10x20ft complimentary booth space with premium placement

Festival Print Recognition

- Logo on festival map
- Above-the-fold logo placement on the festival pamphlet
- Logo on festival shirt and online tickets

Festival Print Recognition

- Shared logo and call-out box on festival map
- Above-the-fold shared logo placement on the festival pamphlet
- Logo on festival shirt and online tickets

Social Media Feature

• (1) social media post on San Diego Pride platforms (subject to Pride's approval)

Social Media Feature

• (1) social media post on San Diego Pride platforms (subject to Pride's approval)

Year-Round Recognition

 Headlining logo on San Diego Pride's 2024 sponsor banner, featured throughout our festival marketing, on our website, and weekly newsletter for a duration of 12 months

Year-Round Recognition

 Shared headlining logo on San Diego Pride's 2024 sponsor banner, featured throughout our festival marketing, on our website, and weekly newsletter for a duration of 12 months

Complimentary Parade Contingent

• Premium line up spot

Complimentary Parade Contingent

• Premium line up spot









Parade Presenting Sponsor

\$150,000 - Sole Sponsorship • \$75,000 - Shared Sponsorship

| Sole | Shared |
|--|---|
| Festival Tickets • (100) 2-day GA • (50) 2-day VIP | Festival Tickets • (50) 2-day GA • (25) 2-day VIP |

Parade Benefits

- Opportunity to kick-off parade with opening banner with logo as first corporate contingent
- Parade contingent with premium line up spot
- Opportunity to select / send a parade judge
- (2) reserved parking spots at parade staging area

Parade Benefits

- Opportunity to kick-off parade with opening banner with logo as leading corporate contingent alongside shared sponsor
- Parade contingent with premium line up spot
- Opportunity to select / send a parade judge
- (1) reserved parking spot at the parade staging area

On-site Festival Recognition

- (1) 15-30 second video on Stonewall Stage
- (Optional) up to 10x30ft complimentary booth space with premium placement

On-site Festival Recognition

- (1) 15 second video on Stonewall Stage
- (Optional) up to 10x20ft complimentary booth space with premium placement

Parade Print Recognition

- Headlining logo on Parade map
- Official rights to use "Official Presenting Sponsor of San Diego Pride Parade" language for 1 year
- Logo on festival shirt and online tickets

Parade Print Recognition

- Shared headlining logo on Parade map
- Official rights to use "Official Presenting Co-Sponsor of San Diego Pride Parade" language for 1 year
- Logo on festival shirt and online tickets

Social Media Feature

 (1) social media post on San Diego Pride platforms (subject to Pride's approval)

Social Media Feature

 (1) social media post on San Diego Pride platforms (subject to Pride's approval)

Year-Round Recognition

 Headlining Parade presenter logo on San Diego Pride's 2024 sponsor banner, featured throughout our festival marketing, on our website, and weekly newsletter for a duration of 12 months

Year-Round Recognition

 Shared headlining Parade presenter logo on San Diego Pride's 2024 sponsor banner, featured throughout our festival marketing, on our website, and weekly newsletter for a duration of 12 months









Stonewall Stage Sponsor \$100,000 - Sole Sponsorship • \$50,000 - Shared Sponsorship

| Sole | Shared | |
|--|---|--|
| Festival Tickets • (50) 2-day GA • (25) 2-day VIP | Festival Tickets • (25) 2-day GA • (15) 2-day VIP | |
| On-site Festival Recognition Logo on mainstage banner scrims (1) 30 second video on Stonewall Stage (Optional) up to 10x20ft complimentary booth space | On-site Festival Recognition Logo on mainstage banner scrims (1) 15 second video on Stonewall Stage (Optional) 10x10ft complimentary booth space | |
| Festival Print Recognition Listing as mainstage sponsor on festival map Logo in mainstage call-out box on festival map Logo on festival shirt and online tickets | Festival Print Recognition Listing as mainstage co-sponsor on festival map Shared logo space in mainstage call-out box on festival map Logo on festival shirt and online tickets | |
| Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | |
| Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | |
| Complimentary Parade Contingent • Premium line up spot | Complimentary Parade Contingent • Premium line up spot | |









VIP Area Sponsor

\$75,000 - Sole Sponsorship • \$37,500 - Shared Sponsorship

| Sole | Shared |
|---|--|
| Festival Tickets • (50) 2-day GA • (25) 2-day VIP | Festival Tickets • (25) 2-day GA • (13) 2-day VIP |
| On-site Festival Recognition Logo on all VIP area banners (1) 15 second video on Stonewall mainstage scroll (Optional) up to 10x20ft complimentary booth space with premium placement near mainstage | On-site Festival Recognition Shared logo space all VIP area banners Logo on Stonewall mainstage scroll (Optional) 10x10ft complimentary booth space with placement near mainstage |
| Festival Print Recognition Listing as VIP area sponsor on festival map Logo in VIP area call-out box on festival map Logo on festival shirt and online tickets | Festival Print Recognition Listing as VIP area co-sponsor on festival map Shared logo space in VIP area call-out box on festival map Logo on festival shirt and online tickets |
| Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months |
| Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) |
| Complimentary Parade Contingent • Premium line up spot | Complimentary Parade Contingent |









Movement Stage Sponsor \$50,000 - Sole Sponsorship • \$25,000 - Shared Sponsorship

| Sole | Shared |
|--|---|
| Festival Tickets • (25) 2-day GA • (15) 2-day VIP | Festival Tickets • (13) 2-day GA • (8) 2-day VIP |
| On-site Festival Recognition • Logo on Movement stage banner scrims • Logo on Movement stage scroll • (Optional) 10x10ft complimentary booth space with premium placement near Movement stage | On-site Festival Recognition Shared logo space on Movement stage banner scrims Logo on Movement stage scroll (Optional) 10x10ft complimentary booth space near stage |
| Festival Print Recognition Listing as stage sponsor on festival map Logo in stage call-out box on festival map Logo on festival shirt and online tickets | Festival Print Recognition Listing as stage co-sponsor on festival map Shared logo space in stage call-out box on festival map Logo on festival shirt and online tickets |
| Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months |
| Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) |
| Complimentary Parade Contingent • Premium line up spot | Complimentary Parade Contingent |









Euphoria Stage Sponsor \$50,000 - Sole Sponsorship • \$25,000 - Shared Sponsorship

| Sole | Shared |
|--|---|
| Festival Tickets • (25) 2-day GA • (15) 2-day VIP | Festival Tickets • (13) 2-day GA • (8) 2-day VIP |
| On-site Festival Recognition Logo on Euphoria stage banner scrims Logo on Euphoria stage scroll (Optional) 10x10ft complimentary booth space with premium placement near Euphoria stage | On-site Festival Recognition Shared logo space on Euphoria stage banner scrims Logo on Euphoria stage scroll (Optional) 10x10ft complimentary booth space near stage |
| Festival Print Recognition Listing as stage sponsor on festival map Logo in stage call-out box on festival map Logo on festival shirt and online tickets | Festival Print Recognition Listing as stage co-sponsor on festival map Shared logo space in stage call-out box on festival map Logo on festival shirt and online tickets |
| Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months |
| Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) |
| Complimentary Parade Contingent • Premium line up spot | Complimentary Parade Contingent |









Mundo Latino Stage Sponsor \$50,000 - Sole Sponsorship • \$25,000 - Shared Sponsorship

| Sole | Shared |
|--|---|
| Festival Tickets • (25) 2-day GA • (15) 2-day VIP | Festival Tickets • (13) 2-day GA • (8) 2-day VIP |
| On-site Festival Recognition Logo on Mundo Latino stage banner scrims Logo on Mundo Latino stage scroll (Optional) 10x10ft complimentary booth space with premium placement near Euphoria stage | On-site Festival Recognition Shared logo space on Mundo Latino stage banner scrims Logo on Mundo Latino stage scroll (Optional) 10x10ft complimentary booth space near stage |
| Festival Print Recognition Listing as stage sponsor on festival map Logo in stage call-out box on festival map Logo on festival shirt and online tickets | Festival Print Recognition Listing as stage co-sponsor on festival map Shared logo space in stage call-out box on festival map Logo on festival shirt and online tickets |
| Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months |
| Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) |
| Complimentary Parade Contingent • Premium line up spot | Complimentary Parade Contingent |









Prism Area Sponsor

\$50,000 - Sole Sponsorship • \$25,000 - Shared Sponsorship



- Youth Zone
- · Children's Garden
- Recovery Village

- Art of Pride Village
- Literary Café
- LGBTQ History Center

| Sole | Shared | |
|---|---|--|
| Festival Tickets • (25) 2-day GA • (15) 2-day VIP | Festival Tickets • (13) 2-day GA • (8) 2-day VIP | |
| On-site Festival Recognition Logo on Prism area banners Logo on Stonewall stage scroll (Optional) 10x10ft complimentary booth space with premium placement near Prism area | On-site Festival Recognition Shared logo space on Prism area banners Logo on Stonewall stage scroll (Optional) 10x10ft complimentary booth space near Prism area | |
| Festival Print Recognition Listing Prism area sponsor on festival map Logo in Prism area call-out box on festival map Logo on festival shirt and online tickets | Festival Print Recognition Listing as Prism area co-sponsor on festival map Shared logo space in Prism area call-out box on festival map Logo on festival shirt and online tickets | |
| Year-Round Recognition • Premium logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | Year-Round Recognition Logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | |
| Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | |
| Complimentary Parade Contingent • Premium line up spot | Complimentary Parade Contingent | |









Drink & Alcohol Category Sponsorship

Each: \$50,000 to \$25,000

Beer

· Rum

- Soda/Water
- Wine

- Vodka
- Tequila
- Energy Drink

Benefits Overview

Festival Tickets**

- (25-12) 2-day GA
- (13-7) 2-day VIP

On-site Festival Recognition

- · Logo on all bar banners
- Logo on Stonewall stage scroll
- (Optional) 10x10ft complimentary booth space

Festival Print Recognition

- Listing as sponsor on festival map
- (\$15,000 and up) Logo on festival shirt and online tickets

Year-Round Recognition

• Logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months

Social Media Feature

• (\$25,000 and up) social media post on San Diego Pride platforms (subject to Pride's approval)**

Complimentary Parade Contingent

• (Variable) placement**

** Benefit variable dependent on value of sponsorship, to be determined/discussed









Pride Community Area Sponsorships

Each Area: \$30,000 Sole Sponsorship • \$15,000 Shared Sponsorship



Pride Village



Trans Pride Village

Veterans & First Responders

Shared Sponsorship

Complimentary Parade Contingent

| | veterans & First Responders |
|---|--|
| Sole | Shared |
| Festival Tickets • (20) 2-day GA • (12) 2-day VIP | Festival Tickets • (10) 2-day GA • (5) 2-day VIP |
| On-site Festival Recognition Logo on respective area banners Logo on Stonewall stage scroll (Optional) 10x10ft complimentary booth space with premium placement near respective area | On-site Festival Recognition Shared logo space on respective area banners Logo on Stonewall stage scroll (Optional) 10x10ft complimentary booth space near area |
| Festival Print Recognition Listing as respective area sponsor on festival map Logo in respective area call-out box on festival map Logo on festival shirt and tickets | Festival Print Recognition • Shared listing as area sponsor on festival map • Shared logo space in area call-out box on festival map |
| Year-Round Recognition • Logo on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | Year-Round Recognition • Second tier logo spot on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months |
| Social Media Feature • (1) social media post on San Diego Pride | Social Media Feature Not Included for Shared Sponsorship |



platforms (subject to Pride's approval)

Festival and Parade Production Sponsorships

Each Category: \$30,000 Sole Sponsorship • \$15,000 Shared Sponsorship

Hospitality Categories

- Information Booth
- Parade Hospitality area
- Waste Bin Sponsor

Transportation Categories

- Golf Cart Underwriter
- Shuttle Underwriter
- Ride Share Area

Wellness Categories

- Medical Tent
- Accessibility & ASL
- HIV Testing Sites (3)
- Pet Rest Area

| Sole | Shared |
|---|--|
| Festival Tickets • (20) 2-day GA • (10) 2-day VIP | Festival Tickets • (10) 2-day GA • (5) 2-day VIP |
| On-site Festival Recognition Logo on respective area banner scrims Logo on Stonewall mainstage scroll (Optional) 10x10ft complimentary booth space with premium placement near respective area | On-site Festival Recognition Logo on respective area banner scrims Logo on Stonewall mainstage scroll (Optional) 10x10ft complimentary booth space |
| Festival Print Recognition Listing as area sponsor on festival map Logo on festival shirt and online tickets | Festival Print Recognition Listing as area co-sponsor on festival map Logo on festival shirt and online tickets |
| Year-Round Recognition • Logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months | Year-Round Recognition • Second-tier logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months |
| Social Media Feature • (1) social media post on San Diego Pride platforms (subject to Pride's approval) | Social Media Feature Not Included for Shared Sponsorship |
| Complimentary Parade Contingent • Premium line up spot | Complimentary Parade Contingent |



Bar Sponsorship

Each: \$25,000 to \$15,000 - 10 available

- Stonewall Stage Bar
- Athlete Alley Bar
- Mundo Latino Stage Bar

- Euphoria Stage Bar
- Movement Stage Bar

| Stonewall Stage Bar | All Other St |
|---------------------|--------------|
| \$25,000 | \$15,000 @ |
| | |

Festival Tickets

- (25) 2-day GA
- (10) 2-day VIP

Festival Tickets

- (10) 2-day GA
- (5) 2-day VIP

On-site Festival Recognition

- Logo on Stonewall bar banners
- Logo on Stonewall mainstage scroll
- (Optional) 10x10ft complimentary booth space with premium placement near Stonewall mainstage

On-site Festival Recognition

- · Logo on respective area bar banners
- Logo on Stonewall mainstage scroll
- (Optional) 10x10ft complimentary booth space

age Bars

each

Festival Print Recognition

- Listing as Stonewall bar sponsor on festival map
- Logo on festival shirt and online tickets

Festival Print Recognition

- Listing as respective bar sponsor on map
- Logo on festival shirt and online tickets

Year-Round Recognition

 Logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months

Year-Round Recognition

 Second-tier logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months

Complimentary Parade Contingent









Resource Area & Misc. Sponsorships

Each Area: \$10,000

- Senior Cool Zones (2)
- Latine Resource Area
- Black Pride Resource Area

- Bike & Scooter Corral
- Golf Cart Underwriter
- Parade Hospitality Tent

Benefits

Festival Tickets

- (10) 2-day GA
- (3) 2-day VIP

Festival Print Recognition

· Listing as area sponsor on festival map

Year-Round Recognition

• Second-tier logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months









Pride 365 Program Sponsorships

Each Program: \$10,000

- San Diego Latine Coalition
- LGBTQIA+ Survivor Task Force
- Art of Pride
- Trans Day of Empowerment
- Queer Asian, Pacific Islander,
 Middle Eastern, Desi-American
 Coalition (QAPIMEDA)
- LGBTQ Disability Coalition

Benefits

Festival Tickets

- (10) 2-day GA
- (3) 2-day VIP

Year-Round Recognition

- Second-tier logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months
- Recognition at respective year-round program's events
- Logo on respective program's webpage for a duration of 12 months











Corporate Parade Contingent & General Sponsorship

Sponsor Recognition & Benefits: \$10,000 | Contingent only: \$7,500

| General S | ponsor | Benefits |
|-----------|----------|-----------------|
| | \$10,000 | |

Contingent only \$7,500

Corporate Parade Registration

Complimentary Parade Contingent

Festival Tickets

• (10) 2-day GA

Festival Tickets not included • (3) 2-day VIP

Year-Round Recognition

• Logo placement on San Diego Pride's 2024 sponsor banner, featured on our website and weekly newsletter for a duration of 12 months

Sponsor recognition not included











10th Anniversary She Fest Flagship Sponsorship

Each Area: \$50,000 - \$10,000

| Sponsorship Level | Presenting \$50,000 | Stage \$25,000 | Lounge \$15,000 | Workshop \$15,000 | General \$10,000 |
|------------------------------------|--|--|---------------------------|---------------------------|----------------------------|
| GA Pride Festival Tickets | 25 | 15 | 10 | 10 | 10 |
| VIP Pride Festival Tickets | 15 | 10 | 5 | 5 | 3 |
| On-Site She Fest Recognition | Entrances, Exits, and Stage | Stage banners | Lounge area | Workshop banners | - |
| Booth space at She Fest | 10 x 20 | 10 x 20 | 10x10 | 10x10 | |
| She Fest Print Recognition | Logo on She Fest tshirts & print guides | Flyers & Palm Cards | Flyers & Palm Cards | Flyers & Palm Cards | Flyers & Palm Cards |
| Social Media | (1) post on SD Pride & She Fest social media | (1) post on SD Pride & She Fest social media | - | - | - |

Other She Fest Sponsor Benefits:

- Logo on both She Fest & San Diego Pride's 2024 sponsor banner
- Complimentary Pride parade contingent
- (\$15,000+) Logo on San Diego Pride festival shirt and online tickets













THANK YOU!

2023 SPONSORS

THANK YOU TO OUR SPONSORS





















































































































































